



*Fostering Goodwill*

*Strengthening Communities*

*Building a Better Quality of Life*

Dear Friends,

I am proud to share with you the Greater Baltimore Board of REALTORS® Charitable Foundation's 2008 Annual Report.

2008 was a special year for GBBR. It marked the Board's 150<sup>th</sup> anniversary, making it the oldest real estate board in the nation. We celebrated this milestone sesquicentennial anniversary with *Leading the Way* — a gala celebration honoring the Board's past and future. All of the proceeds — an impressive \$155,000 — will benefit the charitable and philanthropic work of the Foundation.

I cannot thank you enough for your contributions of time and talent. This is a challenging time for us all, and I applaud your commitment to community. We are so appreciative of all that you do!

It is through the generosity of the GBBR members and friends that we have been able to create new opportunities for support.

Going forward, I am excited to work together to accomplish amazing things for Baltimore and its residents.

Sincerely,



A handwritten signature in black ink that reads "Janet W. Hayden". The signature is written in a cursive, flowing style.

Janet W. Hayden  
Chairperson

# Year In Review...

The Foundation proudly supported these wonderful community projects and organizations.

## Rebuilding Together Baltimore



Rebuilding Day 2008 found us in Baltimore County's Turner Station neighborhood. In addition to a \$3,000 financial contribution,

the Foundation coordinated volunteers to help with community beautification projects.

Rebuilding Day brings together hundreds of volunteers across Baltimore to repair homes and clean-up neighborhoods.

Rebuilding Together Baltimore provides critical home repairs to individual low-income homeowners and helps preserve and revitalize Baltimore neighborhoods.



## Comprehensive Housing Assistance, Inc. (CHAI)

CHAI was awarded a \$10,000 grant to help fund its Housing Resources Program. Through the Housing Services Program, CHAI aims to increase homeownership in northwest Baltimore City. Increased homeownership stabilizes the population, strengthens the housing stock, preserves diversity, and helps create more financial stability for the residents.

The Foundation's grant will enable CHAI to deepen its ability to serve clients in foreclosure and financial crisis and increase the emphasis on foreclosure prevention and financial literacy in its educational and counseling services.

## Maryland Mentoring Partnership (MMP)

MMP is Maryland's largest, full-service youth mentoring organization. This year marked the fifth year the Foundation has contributed \$5,000 to help further develop and strengthen youth mentoring programs throughout Maryland.

## Baltimore County Housing Resource Day

Baltimore County organized the 2<sup>nd</sup> Annual Housing Resource Day with a goal of providing County residents with accurate home-buying information and guidance so that prospective home buyers could make informed decisions when purchasing a house.

The Foundation and GBBR were proud sponsors. In addition to a financial contribution, GBBR members were on hand at the event to promote the value of working with a REALTOR® and address questions about buying a home.

## Baby Shower to Benefit the Building Blocks Nursery

The Foundation hosted a "baby shower" and collected items to benefit the Baltimore County Communities for the Homeless, Inc.'s Building Blocks Nursery for Homeless Babies. Six boxes of nearly 200 baby items, including clothes, food, diapers and toys were delivered.

The Nursery is working to ensure the future for babies and young children living in emergency shelters in Baltimore County. The program offers counseling, medical and support services for parents and children ages newborn to three.

## Habitat for Humanity of the Chesapeake

The Foundation renewed its support of Habitat for Humanity of the Chesapeake with

a \$15,000 gift. For the past 10 years, GBBR and the Foundation have made a major commitment to Chesapeake Habitat.

Quality housing and homeownership strengthen neighborhoods and build good communities. Chesapeake Habitat is an excellent illustration of this idea in action. Each new homeowner represents progress in a community's revitalization efforts.

## Back to School Makeover



The Foundation partnered with the Parks and People Foundation to clean up the grounds of Gilmor Elementary School in Baltimore City. Just in time for the first day of school, we cleared weeds, pruned trees, and relined a garden path to help beautify the garden and open space behind the school building.

The partnership came about when the Foundation signed on as a Maryland Public Television Bay Partner and committed volunteer hours to area nonprofit organizations that are dedicated to improving the Chesapeake Bay.





## Corporate Sponsors

We are grateful for the generosity of our corporate sponsors. *Leading the Way* would not have been a success without their significant contributions.

### Visionary

Geppi's Entertainment Museum

### Corporate Leadership

First Horizon Home Loans  
Fox45  
Maryland Association of REALTORS®  
Maryland Public Television  
Metropolitan Regional Information Systems, Inc.  
National Association of REALTORS®

### Philanthropist

BB&T Mortgage  
Maryland Department of Housing and Community Development

### Patron

Harkins Builders, Inc.  
Henry A. Strohminger Family Foundation, Inc.  
RGS Title  
The Columbia Bank

### Heritage

GBBR Federal Credit Union  
The Baltimore Ravens

### Media

The Daily Record  
Baltimore Magazine  
Ripple Effect Productions, Inc.

## Silent Auction Contributors

Jan Hayden  
Cathy Werner  
Rutland Beard Florist  
J. Brown Jewelers  
Vito and Gail Simone  
The Daily Record  
The Brass Elephant  
Sotto Sopra  
The Baltimore Ravens  
The Antrim 1844 Inn  
Michael Mione  
The Milton Inn  
Executive Limousine  
Groov-n Productions, Inc.  
Superior Tours  
Kumbayah, Inc.  
Alan Ingraham  
Sandra Paetow Photography  
Robbie's First Base

## REALTOR® Hall of Fame

The GBBR Charitable Foundation salutes the generosity of the following real estate professionals, whose hard work, dedication and commitment to the community have made them leaders in the profession. We are also pleased to announce that 100 percent of the Foundation's Board of Trustees are members of the Hall of Fame.

### Lord Baltimore

Long & Foster Real Estate, Inc.

### Mount Royal

Coldwell Banker Residential Brokerage  
Philip E. Klein  
RE/MAX American Dream  
Yerman, Witman, Gaines & Garceau Realty LLC

### Lexington

Cindy Ariosa  
Karin Batterton  
Bob Kimball Seminars  
J. Joseph Casey  
Peggy Castle  
Lane Chaisson  
Adam D. Cockey, Jr.  
Anita Davis & Judy Morris  
John G. Evans  
Maureen Flynn  
Katie E. Grove  
Keller Williams Realty - Theo & Shari Harris  
Jan W. Hayden  
Nancy Hubble  
Melvin Knight  
Joseph T. "Jody" Landers, III  
Martha Lessner  
Gilbert D. Marsiglia  
James & Sally Matthews  
David & Bonnie McIlvaine  
Sharon McKenna  
Deborah Meushaw  
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Marcellis Mosby  
James P. O'Connor  
James Piper, III  
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RE/MAX International  
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Malcolm Sherman  
Bob Simon  
Simone Real Estate  
Erica Solomon  
Henry A. Strohminger, III  
Georgiana Tyler  
Otis Warren, Jr.  
Women's Council of REALTORS®



*NAR President Dick Gaylord with Iona and John Harrison*



*Guests followed a Batacuda dance band across the Inner Harbor to the gala at the Hyatt Regency Baltimore.*

# Adopt-A-Classroom

The Foundation, with the help of GBBR's Community Service Committee, raised \$14,500 to adopt 29 Baltimore-area public school classrooms for the 2008-2009 school year. Each adopted classroom received a \$500 stipend to purchase much-needed school supplies and materials.

A special thank you to the Towson Office of Long & Foster Real Estate, Inc. The office selected the Foundation's Adopt-A-Classroom program for its Community Service Project as a part of Long & Foster's Community Service Day. The office had a cookout and auction and raised an impressive \$4,000 to adopt eight classrooms.

We would especially like to thank the following donors who generously gave at least \$500 to adopt an entire classroom:

## Pencil Classroom Sponsors

Jeff Beam - State Farm Insurance

Anita Davis & Judy Morris - Long & Foster Real Estate, Inc.

Equity Realty

The Goodman-Gable-Gould Co./Adjusters International

Theo & Shari Harris - Keller Williams Realty

Jan Hayden - Coldwell Banker Residential Brokerage

John Holman - State Farm Insurance

Bob Kimball - Keller Williams Excellence

Long & Foster Real Estate, Inc. - Timonium Office

Long & Foster Real Estate, Inc. - Towson Office

Martha Lessner - Long & Foster Real Estate, Inc.

Sharon McKenna - Long & Foster Real Estate, Inc.

Organicare

Real Estate Million Dollar Association, Ltd.

Real Estate Title & Escrow

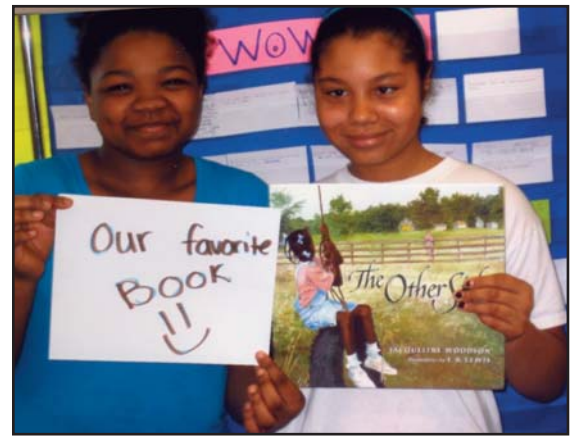
SI Restoration

Cathy Werner - RE/MAX American Dream

Women's Council of REALTORS®

Yeager Enterprises

Yerman, Witman, Gaines & Conklin Realty, LLC



"My classroom has been waiting to be adopted for so long! We are so excited and grateful for your donation. Your funding will make it possible for us to purchase some needed supplies. It is the kindness of people like yourselves that encourage others."

Sincerely,  
Megan Cooper  
Moravia Park Elementary/Middle School



"I want to thank you whole-heartedly for adopting my classroom. As a teacher in a school that is targeted Title One this is certainly a "gift." As you already know, I teach the gifted students at Hernwood and am limited in the amount of supplies that I have been given. However, with this grant, I will be able to purchase several complete sets of books (no more sharing between three kids or trying to find books without missing pages), and I will finally be able to purchase books that the kids will enjoy reading. Thank you again - as a teacher who has spent ten years in Title One schools, I can't thank you enough."

Sincerely,  
Kathryn Lavin  
Hernwood Elementary School

"This is awesome! My students will benefit greatly. I am so excited. We as teachers spend so much of our own money, and now with the economy being the way that it is, it is very hard to give what I normally would each year. I really appreciate your kindness and generosity!"

Sincerely,  
Jennifer Russell  
Colgate Elementary School

## 2008 Annual Giving

### \$25,000 +

First Horizon Home Loans  
Geppi's Entertainment Museum  
Maryland Association of REALTORS®  
Metropolitan Regional Information Systems, Inc.  
National Association of REALTORS®

### \$10,000 - \$24,999

Long & Foster Real Estate, Inc.

### \$5,000 - \$9,999

BB&T Mortgage  
Coldwell Banker Residential Brokerage  
Maryland Department of Housing and  
Community Development  
Philip E. Klein  
RE/MAX American Dream - Cathy Werner  
The Daily Record  
Yerman, Witman, Gaines & Garceau Realty LLC

### \$2,500 - \$4,999

Ben Frederick Realty, Inc.  
Harford County Association of REALTORS®  
Harkins Builders, Inc.  
Henry A. Strohmingher Family Foundation, Inc.  
Alan Ingraham  
Keller Williams Realty - Theo & Shari Harris  
Michael Yerman, Marc Witman & Brandon Gaines  
RGS Title  
The Columbia Bank

### \$1,000 - \$2,499

1<sup>st</sup> Mariner Mortgage  
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The Baltimore Sun  
Karin Batterton  
Bob Kimball Seminars  
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Anita Davis & Judy Morris  
Beverly B. Davis  
John G. Evans  
Maureen Flynn  
GBBR Federal Credit Union  
Heidi Gage  
Greater Capital Area Association of REALTORS®  
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Howard County Association of REALTORS®  
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James & Sally Matthews  
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Sharon McKenna  
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Marcellis Mosby  
Susan Myszkowski  
Navigator Properties, LLC  
Paul Nussbaum  
James P. O'Connor  
James Piper, III  
Prosperity Mortgage Company  
Real Estate Million Dollar Association, Ltd.  
RE/MAX International  
Ashley Richardson  
Malcolm Sherman

Bob Simon  
Simone Real Estate  
Erica Solomon  
Christopher J. Stark  
Henry A. Strohmingher, III  
The Baltimore Ravens  
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### \$500 - \$999

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Real Estate Title & Escrow  
SI Restoration  
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Heather Sozio  
The Strata Group  
William J. Turner  
Yeager Enterprises

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Bernard Young  
Sherry Young  
Cherie Youngbar  
Douglas Zinn

## [In-Kind Contributions](#)

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The Brass Elephant  
The Daily Record  
Executive Limousine  
Geppi's Entertainment Museum  
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Vito and Gail Simone  
Maryland Public Television  
The Milton Inn  
Michael Mione  
Sandra Paetow Photography  
Sotto Sopra  
Superior Tours  
Cathy Werner

## [Honorariums and Memorials](#)

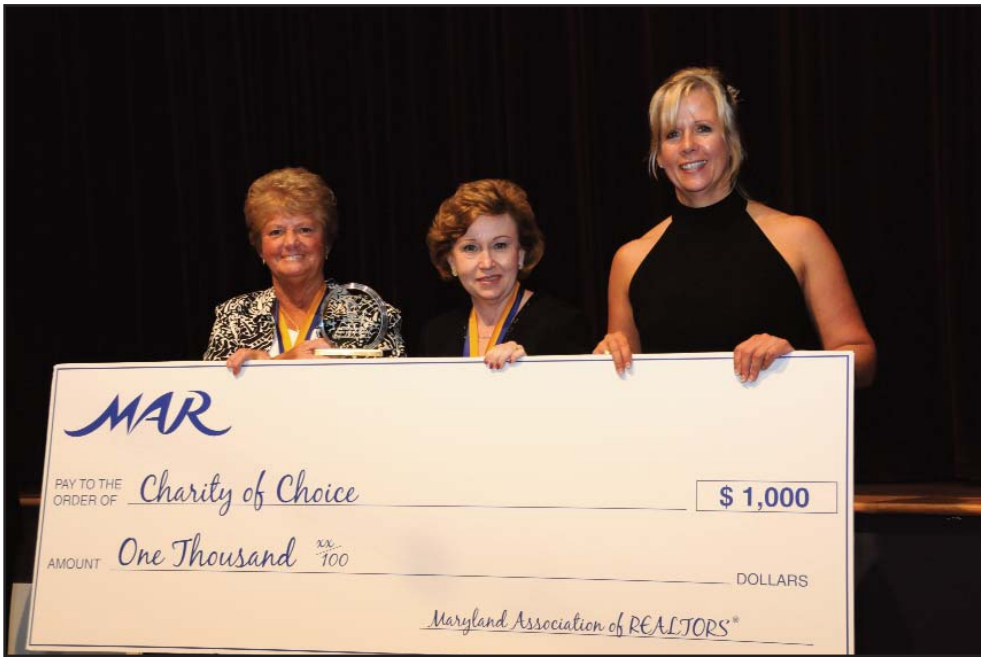
[Donations have been made in honor of the following:](#)

Arthur E. "Otts" Davis, III  
Cathy Werner  
Marc Witman

[Donations have been made in memory of the following:](#)

Philip W. Chase, Jr.  
Arthur E. "Otts" Davis, III

Every effort has been made to ensure the accuracy of this list. If you feel there is an error, please contact our Development Office at 410-337-7200.



Cathy Werner, GBBR's 2008 President (right) accepts the CARE Award 2<sup>nd</sup> Honorable Mention Award from CARE Committee Chair, Nancy Simers (left) and Carole Maclure (middle).

### GBBR Recognized For Its CARE

We are pleased to announce that GBBR was the recipient of the 2008 Maryland Association of REALTORS® Community Action and REALTOR® Excellence (CARE) Award Second Honorable Mention. The award recognizes a local board's achievements in community service and charitable actions. From June 2007-June 2008, the Foundation energized nearly 200 volunteers who generously gave more than 2,500 hours of volunteer time to local projects.

#### Year-End Financial Statement

	2008	2007
<b>Income</b>		
Contributions	\$ 37,405	\$111,680
Special Events	\$421,319	\$ —
Interest Income	\$ 16,043	\$ 17,073
Unrealized Appreciation of Investments	\$ (13,182)	\$ 7,603
<b>Total Income</b>	<b>\$461,585</b>	<b>\$136,356</b>
<b>Expenses</b>		
Charitable Programs/Grants	\$ 51,085	\$ 56,290
Professional Fees/Fundraising	\$ 4,600	\$ 25,225
Special Events	\$265,826	\$ —
Operating	\$ 40,595	\$ 39,520
<b>Total Expenses</b>	<b>\$362,106</b>	<b>\$121,035</b>
<b>Total Net Assets</b>	<b>\$710,320</b>	<b>\$610,841</b>

Each year the Board of Trustees engages an independent certified public accountant to audit the Foundation's annual financial statements. An unqualified report for fiscal year 2008 was issued by the auditor. A complete copy of the auditor's report can be obtained by contacting the development office.

#### Our Mission

The Greater Baltimore Board of REALTORS® Charitable Foundation, Inc. supports and engages in charitable, civic, educational and humanitarian activities and programs designed to improve the quality of life in neighborhoods within the Baltimore metropolitan area.

#### Board of Directors

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