



REALTOR® MEMBERSHIP BENEFITS

The Greater Baltimore Board of REALTORS®

GBBR – 1306 Bellona Ave. – Lutherville, MD 21093 – fax: 410-337-2138
Contact GBBR – phone: (410) 337-7200 – toll free (888) 882-GBBR – web: www.GBBR.org

Founded in 1858 as Baltimore Board of Real Estate Brokers and Property Agents, the purpose of the Board was to insure that brokers conducted their business ethically. In addition, the Board wanted to enhance the value of real estate.

The Greater Baltimore Board of REALTORS® has worked for over 150 years to promote high standards and professionalism in Real Estate sales and law. We have supported our community in its development throughout the greater part of its history. We provide training, education and arbitration services, and continues to develop the ethical and professional standards of our business.

Continuing Education and Professional Development

- ◆ Discount registration costs on nearly 200 classes offered per year, on pertinent and timely topics, which meet the Maryland Real Estate Commission's continuing education requirements for licensing renewal.
- ◆ Discount admission to one of the largest local REALTOR® Conventions in the Baltimore Metropolitan region, featuring nearly 100 exhibitors and free continuing education sessions.
- ◆ Attend REALTOR® Designation courses, offered year-round, including Graduate REALTOR® Institute (GRI), Accredited Buyer's Representative (ABR), Certified Residential Specialist (CRS) and more!

Government Relations/Lobbying

- ✓ Professional lobbying representation on local, state and national legislative matters, by knowledgeable staff and volunteers advocating for REALTOR® interests.
- ✓ Weekly open-door meetings to review legislative measures during the 90 day session of the Maryland General Assembly.
- ✓ Up-to-date information and legislative alerts on regulatory and judicial rulings affecting the real estate industry.
- ✓ Opportunity to join GBBR PRO – Property Rights Organization, a free email-based communications system where you can get timely information on governmental actions that may impact your property rights.

Member Services & Communications

- As a member, you have the privilege of including the REALTOR® logo in your marketing materials.
- Stay informed on GBBR events and education and local real estate community news through our electronic newsletter, the bi-weekly *e-Edition of the Real Estate News*.
- Opportunity to advertise at discounted rates in the *Metropolitan Baltimore Welcome*, a glossy, full-color magazine that is one of the leading relocation guides available for the Baltimore metropolitan area.
- Receive FREE subscriptions to the Maryland Association of REALTORS® (MAR) magazine, *Maryland REALTOR®*, and the National Association of REALTORS® (NAR) *REALTOR® magazine*.
- Access to the MAR website, www.mdrealtor.org and to the NAR website, www.realtor.org.

www.GBBR.org

- ❖ Access to www.GBBR.org, a dynamic and interactive web site for REALTORS® in the Baltimore area, with a complete online searchable database of all of its members and Affiliates.
- ❖ Your name and contact information listed on the GBBR web site, as part of the REALTORS® Search Engine, and a hotlink from the GBBR web site to your Home page

Networking Opportunities & Special Events

- Participation on GBBR Committees – Member input is solicited and incorporated into program changes, with over 13 active committees that meet on a year-round basis.
- Invitations to attend GBBR events, such as the Bull & Oyster Roast, Golf Outing, Iron Birds Night, Annual Meeting, and the Installation of Officers & Directors ceremony, and many more!
- Invitations to attend informative Government Relations programs featuring market and legislative updates, and presentations from local elected officials.

Real Estate Forms and Marketing Products

- Receive discounts on real estate merchandise, supplies and marketing products purchased through the GBBR REALTOR® Store.
- Use of GBBR standard forms and contracts

Grievance and Arbitration Services

- GBBR maintains standing committees for Grievances and Professional Standards and Ethics.
- The Grievance Committee is responsible for reviewing all requests for arbitration and investigates violations of the REALTORS® Code of Ethics in order to assure the maintenance of high professional standards.
- The Professional Standards Committee is responsible for holding ethics hearings, arbitration hearings and hearing requests for appeals.

GBBR Federal Credit Union Eligibility

- Members and immediate family members are eligible to belong to the GBBR Federal Credit Union, which offers full savings and lending services to REALTORS® and selected family members.

Mid-Atlantic Realty Services, Inc. (MARS) – Electronic Keycard and Lockbox Service

Service for the SentriLock keycard system is offered at the GBBR Lutherville Office BY APPOINTMENT ONLY, Monday through Friday, (call ahead to verify availability). MARS region SentriLock lockboxes maybe purchased through the REALTOR® Store during regular business hours.

GBBR Foundation, Inc., a Charitable and Community Foundation

GBBR is sowing goodwill in the Baltimore Community in the collective name of all REALTORS®, through the projects funded by the GBBR Foundation. You too can make a difference by getting involved in Community Service activities sponsored by the Board and the Foundation. GBBR members continue to volunteer their time and effort working with Chesapeake Habitat for Humanity refurbishing homes in the Waverly area of Baltimore City. Additionally, in cooperation with the Community Service Committee, the GBBR Foundation is supporting the Adopt-A-Classroom program for public schools in the Baltimore area.

GBBR Full-time, Full-service Staff

GBBR staff members are knowledgeable and professional. They are committed to providing GBBR members with the best possible service. If you need additional information on any of the services or programs GBBR has to offer, contact us at 410-337-7200 or visit us online at www.GBBR.org.